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*Company Fusion Limited specialises in providing flexible solutions through permanent and contract assignments, managed services and a variety of integrated, innovative services. Working at the helm of this company is Mike Edwards, and we spoke to him to find out more about their company and how their head-hunting services allows them to find 'needles in haystacks'.*

At our firm, we work closely with our clients to help develop coherent solutions and to provide them with outsourced skills that will allow them to concentrate on their core business. As you know, every company continually needs to re-organise or re-structure to meet the ever changing economic climate and we can help you do this to ensure you maximise the benefits to your business.

Our mission at Company Fusion is to be the leading UK recruitment/head hunting company of choice for jobseekers and employers. As a result, we are committed to delivering the highest quality recruitment services and jobseeker tools in the marketplace. In order to achieve this, we specialise in providing flexible solutions through permanent and contract assignments, managed services and a variety of integrated, innovative services.

More specifically, we proactively head hunt high calibre individuals for everything from specialist, middle and senior management roles to board level. The areas where we predominantly work in include the UK, Europe and the USA, and our clients range from start-ups and SMEs to global corporations spanning across all business disciplines in high valued sectors. Although we do not disclose who we have previously head hunted for in the past, our company has been around for some 20 plus years and have recruited for most of the top listed companies in the UK, Europe and the USA.

Furthermore, a high percentage of clients choose to use our Executive Search Services for their day to day recruitment needs. This service is ideal if you are looking to expand your business with highly skilled candidates to fill positions under the £50,000 bracket. This level of targeting is not usually available through traditional recruitment methods. With a Company Fusion Executive Search, not only do you get a personal consultant available 24 hours a day, you also have a full team of research analysts and an advertising expert working as a team to ensure that you receive the highest quality candidates available. However, we thrive and excel on Head Hunting £100,000+ positions.

Likewise, our Temporary Staffing and Contracting Service provides a complete end-to-end solution by becoming the employer for temporary employees within your company. With Company Fusion, you have access to qualified, talented professionals from any and every discipline, representing every skill set, no matter how obscure or scarce your position is. We will also provide you with the highest calibre of candidate(s) when you need them in order for you to maintain your competitive advantage, even through skills shortages.

We believe we stand out from our competitors because we do what recruiters can't do in total confidence and we are 100% successful. We understand organisations don't want their productivity disrupted, and we have a reputation for "finding needles in haystacks". As such, we have a solid track record of success even with the most difficult assignment briefs. If you are realistic, and the person is out there, we will find them.

For our process, we ask our clients to think of the position you want to fill and then think of your competitors. These are the candidates we attract who ultimately you want to take business from, and although that may come across as a bit ruthless, this is simply how business works.

As CEO, I am primarily responsible for our Business Development & Operational activities, which includes the origination of search assignments, identification and recruiting of high calibre candidates. I am also heavily involved in driving all phases of the search process, ranging from the initial research right through to the placement of the successful candidate. Moreover, this also includes implementing recruitment process outsourcing (RPO) models focused on building organisational capacity and maximising volume staff increases.

We have recruited in a diverse range of roles, including completed search engagements for graduates, accountants, administrators, financial Advisors and many more. Other sectors we have been successful include construction, finance, gaming, advertising and technology. Regardless of the sector, our market specific experts can assist clients in finding the right person for the role.

